

BERTH HOLDER BENEFITS



BECOME A BERTH HOLDER AT DUBAI MARINA YACHT CLUB AND ENJOY EXCLUSIVE BENEFITS

- Gym access at Address Dubai Marina
- Infinity Pool access at Shades Address Dubai Marina
- Selected discounts on Spa treatments at Address Dubai Marina
- Range of complimentary valet and parking services
- Use of the meeting space at Dubai Marina Yacht Club
- Gold Tier enrolment in U by Emaar
- Access to the Dubai Marina Yacht Club Rally Programme
- Daily sailing permit assistance and regular Navigational Warning updates
- Buggy shuttle and ice delivery services
- 5 Gold Anchor accredited marine services

Effective 1st June 2019

T +971 4 362 7900 E admin@dubaimarinayachtclub.com

DUBAIMARINAYACHTCLUB.COM

U BY EMAAR | It's time to #CelebrateU, join our loyalty programme at UbyEmaar.com

PRIVATE ANNUAL BERTHING FEES

Berth Size		Annual Berthing Fee Applicable Per Metre				
Metres	Feet	Club House	Marina Mall	East Marina	West Bay	Marina Quays or Promenade
≤6.00–13.00	≤19.00–42.00	3,650	3,100	3,100	3,100	2,000
13.01–18.00	42.01–59.00	4,100	3,550	3,550	3,550	N/A
18.01–22.00	59.01–72.00	5,150	4,400	4,400	4,400	N/A
22.01–26.00	72.01–85.00	5,450	4,600	4,600	4,600	N/A
26.01–30.00	85.01–98.00	5,650	4,700	4,700	4,700	N/A
30.01–60.00	98.01–196.00	5,800	4,800	4,800	4,800	3,000
T-Head Berth		6,400	5,500	5,500	5,500	N/A

COMMERCIAL ANNUAL BERTHING FEES

Berth Size		Annual Berthing Fee Applicable Per Metre			
Metres	Feet	Club House	Marina Mall	East Marina	West Bay
≤6.00–8.00	≤19.00–26.00	5,350	4,650	4,650	4,650
8.01–13.00	26.01–42.00	5,450	4,900	4,900	4,900
13.01–18.00	42.01–59.00	6,200	5,300	5,300	5,300
18.01–22.00	59.01–72.00	7,500	6,300	6,300	6,300
22.01–26.00	72.01–85.00	7,600	6,400	6,400	6,400
26.01–60.00	85.01–196.00	7,800	6,500	6,500	6,500
T-Head Berth		8,000	6,700	6,700	6,700

COMMERCIAL VESSEL CATEGORY

Category	Capacity	Annual Berthing Fee Applicable Per Metre	Rate Type
Category 1	≤35	Tenders, Motor Yachts and Sailing Yachts	Commercial Annual Rate
Category 2	>35	Motor Yachts and Sailing Yachts	Private Rate + AED 1,400 per registered person per annum
Category 3	>35	Floating Restaurants, Dhow Restaurants, House Boats and Entertainment Boats	Private Rate + AED 1,700 per registered person per annum

JOINING FEE

	One Time Joining Fee		
	Metres	Feet	Rate of Joining Fee Per Metre
Private	≤6.00–60.00	≤26.00–196.00	750
Additional Private Joining Fee Per Person *			20% of Total Joining Fee Paid
Commercial	≤6.00–60.00	≤26.00–196.00	5,000
New Vessel Registration Fee Per Metre *			5,000

PRIVATE VISITOR RATES

Categories		Visitor Berthing Fee Applicable Per Metre		
Metres	Feet	24 Hrs – 3 Days	4 – 14 Days	15 – 90 Days
≤13.00	≤42.00	25	21	19
13.01–18.00	42.01–59.00	28	23	21
≥18.01	≥59.01	32	27	25

COMMERCIAL VISITOR RATES

Categories		Visitor Berthing Fee Applicable Per Metre		
Metres	Feet	24 Hrs – 3 Days	4 – 14 Days	15 – 90 Days
≤13.00	≤42.00	49	41	37
13.01–18.00	42.01–59.00	56	48	44
≥18.01	≥59.01	65	55	50

EVENTS AND HOLIDAYS VISITOR RATES

Categories		Visitor Berthing Fee Applicable Per Metre		
Metres	Feet	24 Hrs – 3 Days	4 – 14 Days	15 – 90 Days
≤13.00	≤42.00	90	67	54
13.01–18.00	42.01–59.00	135	112	72
≥18.01	≥59.01	180	158	113

General Definitions (applicable to both Private and Commercial Berthing Agreements):

- Berth Fee is determined upon berth size or vessel size, whichever is greater.
- Boat size is the overall length including tilted outboards, bowsprits and swim platforms as stated on the boat registration or measured by Dubai Marina Yacht Club.
- Berth size is the maximum LOA of a vessel that the berth can accommodate.
- All rates, charges and fees are subject to change at Dubai Marina Yacht Club's discretion. This also includes increases in fees made by government or municipal department charges, all of which may be charged retrospectively in the agreed period.
- Purchasing an existing private boat in the Marina and converting it to a Charter/Commercial boat without prior approval is strictly prohibited. Any attempts in converting a boat will result in the Berthing Agreement being void and immediate removal of the boat. Visitor berthing fees will apply for the duration of the stay.
- Utility consumption (power and water) is metred and charged seperately on a quarterly basis, as per DEWA rates and service charge.
- All rates are quoted in AED and are subject to 5% VAT.
- "≤" equal to or less than, "≥" equal to or greater than, "<" less than, ">" greater than.
- Berthing Fees, Terms and Conditions are subject to change.
- For Commercial vessels, capacity includes passengers and crew of the vessel as per its official registration.

Joining Fees:

- Minimum Joining Fee amount is AED 8,000 for Private Berthing Agreements and AED 30,000 for Commercial Berthing Agreements.
- Joining Fee Rates are based upon vessel size.
- Joining Fee is a one-time fee, payable at the time of joining, non-refundable and non-transferable. Benefits are only valid in line with a valid Berthing Agreement.
- Vessel Registration Fee is applicable when bringing a new vessel to a newly contracted berth. 'Like for like' vessel replacements will be subject to a top up fee based on difference in size between the old and the new vessels.

Security Deposit:

- A refundable Security Deposit of two (2) months of berthing fees is required for every Private and Commercial vessel.

Payment Terms:

- Payment must be made in full, prior to commencement of the Berthing Agreement with one of the following options:
 - Cash or one cheque - in full
 - Card - in full
 - Online transfer - in full
 - One current dated cheque and three (3) PDCs (post dated cheques)

Post Dated Cheque Surcharge:

- Post dated cheques are accepted, however, a 5% additional surcharge will be applied on the Annual Berthing Fee rate.
- Post dated cheques are applicable to both Private and Commercial Annual Berthing Agreements.
- Post dated cheques must be written clearly and always dated with the 1st of each month due.
- The first cheque should be dated for the current date, followed by three more cheques every three months from the first one.
- AED 500 will be charged for every cheque that is either bounced, recalled or replaced.

Early Berth Offer:

- A 5% discount on total berthing fees is offered upon renewal in the form of the Early Berth Offer.
- The Early Berth Offer can be availed throughout the year upon renewal and completion of the first year of the Berthing Agreement.
- Payment must be made in full by either cash, cheque, card or online transfer to avail the Early Berth Offer.
- No post dated cheques will be accepted to avail the Early Berth Offer.
- Payment must be received at least 15 days before the start date of the new Berthing Agreement.
- All Berthing Agreements and relevant paperwork must be signed by the owner to be valid for the Early Berth Offer.
- Contracts terminated early or transferred to another customer prior to the Berthing Agreement end date will forfeit the discount amount at the time of settlement.

Private Berth Holder Benefits:

- Gym access at Address Dubai Marina.
- Infinity Pool access at Shades Address Dubai Marina.
- Selected discounts on Spa treatments at Address Dubai Marina.
- Range of complimentary valet and parking services.
- Use of the meeting space at Dubai Marina Yacht Club.
- Gold Tier enrolment in U by Emaar.
- Access to the Dubai Marina Yacht Club Rally Programme.
- Various discounts for boat cleaning, maintenance, chandlery, watersports, retail and F&B discounts with third party suppliers.
- Daily sailing permit arrangements and regular Navigational Warning updates.
- Buggy shuttle and ice delivery services.

Commercial Berth Holder Benefits:

- Complimentary valet service at the dedicated Dubai Marina Yacht Club Valet desk at Address Dubai Marina for the Company Owner and designated Manager.
- Gold Tier enrolment in U by Emaar for Company Owner.
- Daily sailing permit arrangements and regular Navigational Warning updates.
- Gate access cards for Captains and crew at designated Marina areas.

Visitor Berthing:

- Maximum duration for visitor berthing is three (3) months, after which the Annual Berthing Fee and Joining Fee will be applied, subject to availability.
- Berth booking must be made a minimum of 24 hours in advance of arrival and is subject to availability.
- Berth size is the maximum LOA of a vessel that the berth can accommodate.
- A refundable Security Deposit equivalent to the total duration of stay is required.
- All rates are quoted in AED and are subject to 5% VAT.
- "≤" equal to or less than, "≥" equal to or greater than.
- Catamarans are charged at 1.25 times the standard rate.
- 50% discount applies on the visitor rates for vessels staying for four (4) hours or less.
- Visitor Berthing is available on a Commercial visitor rate for activities utilised for commercial purposes; including yacht sales, brokerage, charter, floating restaurants, dhows and ferries.



BERTH APPLICATION FORM

SECTION 1 - APPLICANT INFORMATION

Date: _____ Berth Holder Type: Private Commercial
Full Name: _____ Marina Area Preference: _____
Email: _____ Mobile Phone: _____ Land Line: _____
Home Address: _____
Nationality: _____ DOB: _____ Passport / UAE ID: _____
Company Name: _____
Owners & Partners Name and Contact Details: _____
Office Address: _____
Trade License: _____ Trade License Expiry: _____ Person in Charge: _____
Captain Name: _____ Captain Number: _____ Captain Email: _____

SECTION 2 - VESSEL INFORMATION

Vessel Name: _____
Registration No: _____ Registration Expiry: _____ Vessel Type: _____
Brand Name: _____ Number of Engines & Type: _____
Model Year: _____ Length (Metres): _____ Draft: _____
Vessel Capacity: _____ Number of Cabins: _____ Country of Build: _____
Hull Type: _____ Hull Color: _____ Tonnage: _____
Shore Power: _____ Insurance Company: _____ Insurance Expiry: _____

SECTION 3 - DOCUMENTS CHECKLIST

Kindly send the following documents to: admin@dubaimarinayachtclub.com

- | | | | |
|---|--|---|--|
| <input type="checkbox"/> Passport Copy | <input type="checkbox"/> Navigation License | <input type="checkbox"/> Vessel Insurance | <input type="checkbox"/> Image - Starboard |
| <input type="checkbox"/> Resident Visa Copy | <input type="checkbox"/> TRA License | <input type="checkbox"/> E-Brochure* | <input type="checkbox"/> Image - Bow & Stern |
| <input type="checkbox"/> Emirates ID Copy | <input type="checkbox"/> Commercial License* | <input type="checkbox"/> Partners List* | <input type="checkbox"/> Image - Entrance |

*Certain documents are only applicable for Charter Operators.

SECTION 4 : APPROVAL STATUS (FOR DUBAI MARINA YACHT CLUB INTERNAL USE)

Marina Administration Manager Approved Not Approved Date: _____ Signature: _____
Marina Operations Manager Approved Not Approved Date: _____ Signature: _____
Director of Operations Approved Not Approved Date: _____ Signature: _____